DECISION CANNOT CHANGE YOUR LIFE, ONLY KRITA SANKALP - SELF DETERMINATION CAN....



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KRITA SANKALP FZC LLC, a management consultancy company, formed by a group of highly professional and determined employees who brought miraculous changes in their lives and decided to spread this message of well-being and happiness around the world. Objective is to empower employees and bring qualitative changes in SME organizations.

We are committed to bring change (Inside-out) in employees thus producing outstanding results within a short span of 3 months. We provide customized trainings and below mentioned are few areas of our expertise.

Paradigm Shift – How to change perception and beliefs. Realizing the limitations of our 5 senses

Communication skills – It is Critical to communicate effectively in personal and professional life with ability to persuade and inspire others

Body Language – How non-verbal communication matters, understanding rule 7%-35%-55%

Time Management –ROTI, Time Management, Identify time wasters, Time is Energy= so how to manage Energy instead

KASH = CASH – Trainings not only to enhance Knowledge & Skills but to change Attitude & Habits

Art of Selling- Sales Training

a)Sales Team - PASS – Sales Path, Prospecting, Presentation skills, Cold Calls & Warm Calls, 5 x 20 Rule, AIDA, Objection handling, Buying signal, Negotiation skills, Product knowledge and collection skills

b)Merchandisers – Display, FIFO, FFD, Price Tag, Product knowledge, persuasive skills, probing skills

Customer Care – Customer Delight – Customer Ecstasy

Collections Skills

Leadership – Lead by example

Creativity – Ability to perceive situation in a different way

Team Work – Together Everyone Achieves More

SWOPT

Goal Setting, Visualization and Vision alignment of Employer and employees

Stress Management – Therapies for Senior managers to every employee within your organization

Wellness Training – Includes Yoga asanas, Pranayama, Mudra Therapy, Health, Beauty and Food

Motivation - Set Motive in Action

We at **KRITA SANKALP** commit ourselves to your well-being thereby upgrading the quality of life. Let us join hands to promote overall wellness of your organization and achieve desired outcome.